

The Olympia Yacht Club
Pre- Adjusting Profit & Loss Budget Performance

December 2022

| | Dec 22 | Budget | \$ Over Budget | Jan - Dec 22 | YTD Budget | \$ Over Budget | Annual Budget |
|--|------------------|-------------------|------------------|---------------------|---------------------|-------------------|---------------------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| 4000 · Dues | 8,204.98 | 8,612.67 | -407.69 | 98,444.10 | 103,352.00 | -4,907.90 | 103,352.00 |
| 4001 · 2022 Security Assessment | 3,954.28 | 4,166.67 | -212.39 | 48,235.68 | 50,000.00 | -1,764.32 | 50,000.00 |
| 4005 · Initiation | 0.00 | 0.00 | 0.00 | 65,062.50 | 45,000.00 | 20,062.50 | 45,000.00 |
| 4010 · Reserve Assessments | 24,302.68 | 25,329.00 | -1,026.32 | 293,746.42 | 303,949.00 | -10,202.58 | 303,949.00 |
| 4015 · CSP | 3,795.00 | 4,035.00 | -240.00 | 77,332.50 | 73,987.50 | 3,345.00 | 73,987.50 |
| 4020 · Moorage | 49,698.78 | 48,575.00 | 1,123.78 | 588,460.07 | 582,903.00 | 5,557.07 | 582,903.00 |
| 4030 · Live Aboard | 350.00 | 550.00 | -200.00 | 5,500.00 | 6,600.00 | -1,100.00 | 6,600.00 |
| 4035 · Dock Box | 285.00 | 300.00 | -15.00 | 3,544.00 | 3,600.00 | -56.00 | 3,600.00 |
| 4050 · Club Functions | | | | | | | |
| 4050.01 · Club Dinner Meeting | 2,035.50 | 0.00 | 2,035.50 | 15,438.75 | 27,540.00 | -12,101.25 | 27,540.00 |
| 4050.02 · Opening Day | 0.00 | 0.00 | 0.00 | 654.00 | 1,750.00 | -1,096.00 | 1,750.00 |
| 4050.03 · TGIF | 0.00 | 525.00 | -525.00 | 3,688.00 | 4,200.00 | -512.00 | 4,200.00 |
| 4050.04 · Summer BBQ | 0.00 | 0.00 | 0.00 | 0.00 | 1,750.00 | -1,750.00 | 1,750.00 |
| 4050.05 · Wednesday Lunch Bunch | 0.00 | 140.00 | -140.00 | 0.00 | 560.00 | -560.00 | 560.00 |
| 4050.06 · Christmas Party | 611.23 | 6,300.00 | -5,688.77 | 2,577.11 | 6,300.00 | -3,722.89 | 6,300.00 |
| 4050.07 · Commodore's Ball | 0.00 | 0.00 | 0.00 | 3,740.00 | 6,300.00 | -2,560.00 | 6,300.00 |
| 4050.12 · Joint Cruise to Island Home | 0.00 | 0.00 | 0.00 | 996.00 | 1,750.00 | -754.00 | 1,750.00 |
| 4050.15 · New Years Party | 345.00 | 1,400.00 | -1,055.00 | -5.00 | 1,400.00 | -1,405.00 | 1,400.00 |
| 4050.16 · Lakefair | 0.00 | | | 539.00 | | | |
| 4050.17 · Halloween Cruise | 0.00 | 0.00 | 0.00 | 0.00 | 1,050.00 | -1,050.00 | 1,050.00 |
| 4050.18 · Apple Cup | 0.00 | 0.00 | 0.00 | 0.00 | 350.00 | -350.00 | 350.00 |
| 4050.19 · Valentine Cruise | 0.00 | 0.00 | 0.00 | 200.00 | 1,750.00 | -1,550.00 | 1,750.00 |
| 4050.20 · Memorial Day Cruise | 0.00 | 0.00 | 0.00 | 738.26 | 2,100.00 | -1,361.74 | 2,100.00 |
| 4050.21 · 4th of July Cruise | 0.00 | 0.00 | 0.00 | 1,635.74 | 2,100.00 | -464.26 | 2,100.00 |
| 4050.23 · Labor Day Cruise | 0.00 | 0.00 | 0.00 | 1,489.00 | 1,750.00 | -261.00 | 1,750.00 |
| 4050.25 · Octoberfest | 0.00 | 0.00 | 0.00 | 911.00 | 1,400.00 | -489.00 | 1,400.00 |
| 4050.26 · Commodore's Cruise | -175.00 | 0.00 | -175.00 | -175.00 | 1,050.00 | -1,225.00 | 1,050.00 |
| 4050.30 · Hot August Nights | 0.00 | | | 900.00 | | | |
| 4600.08 · Safety Classes | 0.00 | | | 235.00 | | | |
| Total 4050 · Club Functions | 2,816.73 | 8,365.00 | -5,548.27 | 33,561.86 | 63,100.00 | -29,538.14 | 63,100.00 |
| 4110 · Rental Income | | | | | | | |
| 4110.01 · Clubhouse Rental - Member | 0.00 | | | 3,700.00 | | | |
| 4110.04 · Facility Rental | 500.00 | | | 5,100.00 | | | |
| 4110 · Rental Income - Other | 0.00 | 200.00 | -200.00 | 0.00 | 2,400.00 | -2,400.00 | 2,400.00 |
| Total 4110 · Rental Income | 500.00 | 200.00 | 300.00 | 8,800.00 | 2,400.00 | 6,400.00 | 2,400.00 |
| 4115 · Parking Lot Income | 2,695.19 | 2,400.00 | 295.19 | 32,938.36 | 28,800.00 | 4,138.36 | 28,800.00 |
| 4120 · Advertising Income | 0.00 | 0.00 | 0.00 | 1,750.00 | 2,000.00 | -250.00 | 2,000.00 |
| 4400 · Quartermaster Income | | | | | | | |
| 4400.01 · Quartermaster Sales- Members | 130.00 | 415.00 | -285.00 | 5,122.27 | 5,000.00 | 122.27 | 5,000.00 |
| Total 4400 · Quartermaster Income | 130.00 | 415.00 | -285.00 | 5,122.27 | 5,000.00 | 122.27 | 5,000.00 |
| 4410 · Key Cards / Parking Stickers | 0.00 | | | 56.55 | | | |
| 4910 · Misc. Non-Member (Guest Dock) | 3.00 | 87.00 | -84.00 | 2,164.00 | 1,000.00 | 1,164.00 | 1,000.00 |
| 4950 · Fines | 0.00 | 87.00 | -87.00 | -663.70 | 1,000.00 | -1,663.70 | 1,000.00 |
| Total Income | 96,735.64 | 103,122.34 | -6,386.70 | 1,264,054.61 | 1,272,691.50 | -8,636.89 | 1,272,691.50 |
| Cost of Goods Sold | | | | | | | |
| 5000 · Cost of Goods Sold- Quartermast | 1,031.96 | 415.00 | 616.96 | 6,171.47 | 5,000.00 | 1,171.47 | 5,000.00 |

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| Total COGS | 1,031.96 | 415.00 | 616.96 | 6,171.47 | 5,000.00 | 1,171.47 | 5,000.00 |
| Gross Profit | 95,703.68 | 102,707.34 | -7,003.66 | 1,257,883.14 | 1,267,691.50 | -9,808.36 | 1,267,691.50 |
| Expense | | | | | | | |
| 6005 · Bad Debt | 0.00 | 2,000.00 | -2,000.00 | 2,358.49 | 2,000.00 | 358.49 | 2,000.00 |
| 6006 · Bank Service Charges | 7.75 | 87.00 | -79.25 | 615.80 | 1,000.00 | -384.20 | 1,000.00 |
| 6007 · Business Licenses and Taxes | -920.00 | 0.00 | -920.00 | 2,579.95 | 2,000.00 | 579.95 | 2,000.00 |
| 6009 · DNR Lease Expense | 0.00 | 41,000.00 | -41,000.00 | 248,162.12 | 163,800.00 | 84,362.12 | 163,800.00 |
| 6015 · Dues and Subscriptions | 961.89 | 310.00 | 651.89 | 9,535.09 | 8,500.00 | 1,035.09 | 8,500.00 |
| 6017 · Health Insurance | 964.01 | 1,289.55 | -325.54 | 15,644.28 | 15,474.60 | 169.68 | 15,474.60 |
| 6020 · Insurance | 0.00 | 0.00 | 0.00 | 35,213.00 | 30,700.00 | 4,513.00 | 30,700.00 |
| 6040 · Membership Services | 251.07 | 0.00 | 251.07 | 1,621.38 | 500.00 | 1,121.38 | 500.00 |
| 6050 · Merchant deposit fees | 771.35 | 500.00 | 271.35 | 7,395.83 | 6,000.00 | 1,395.83 | 6,000.00 |
| 6100 · Office Supplies | 40.76 | 120.25 | -79.49 | 2,726.97 | 1,399.00 | 1,327.97 | 1,399.00 |
| 6101 · Supplies | 69.21 | 8.00 | 61.21 | 7,130.60 | 1,100.00 | 6,030.60 | 1,100.00 |
| 6111 · Officer's Fund | 2,452.66 | 650.00 | 1,802.66 | 7,769.70 | 7,800.00 | -30.30 | 7,800.00 |
| 6115 · Over/Short | 0.88 | | | 38.56 | | | |
| 6120 · Payroll Expenses | | | | | | | |
| 6010 · Payroll Taxes | 884.96 | 865.00 | 19.96 | 9,129.19 | 10,380.00 | -1,250.81 | 10,380.00 |
| 6120 · Payroll Expenses - Other | 9,029.12 | 6,858.33 | 2,170.79 | 80,278.02 | 82,300.00 | -2,021.98 | 82,300.00 |
| Total 6120 · Payroll Expenses | 9,914.08 | 7,723.33 | 2,190.75 | 89,407.21 | 92,680.00 | -3,272.79 | 92,680.00 |
| 6140 · Professional Services | 4,025.10 | 5,800.00 | -1,774.90 | 57,601.68 | 84,600.00 | -26,998.32 | 84,600.00 |
| 6150 · Printing & Publications | 436.02 | 50.00 | 386.02 | 684.94 | 600.00 | 84.94 | 600.00 |
| 6160 · Postage and Delivery | 108.00 | 174.00 | -66.00 | 274.16 | 2,000.00 | -1,725.84 | 2,000.00 |
| 6161 · Property Taxes | 0.00 | 0.00 | 0.00 | 56,984.55 | 69,000.00 | -12,015.45 | 69,000.00 |
| 6162 · Permits / Permitting | 0.00 | 0.00 | 0.00 | 0.00 | 5,000.00 | -5,000.00 | 5,000.00 |
| 6520 · General Maintenance-HEADER | | | | | | | |
| 6520.01 · Docks/Dinghy Docks/Floats | 47.73 | 663.00 | -615.27 | 1,201.17 | 8,000.00 | -6,798.83 | 8,000.00 |
| 6520.03 · Clubhouse Maintenance | 987.63 | 2,133.34 | -1,145.71 | 9,911.95 | 25,600.00 | -15,688.05 | 25,600.00 |
| 6520.08 · Caretaker Maintenance | 313.94 | 474.67 | -160.73 | 1,430.94 | 5,700.00 | -4,269.06 | 5,700.00 |
| 6520.14 · Grounds/Landscape | 0.00 | 1,750.00 | -1,750.00 | 25,711.99 | 30,700.00 | -4,988.01 | 30,700.00 |
| 6520.15 · Repair & Maintenance | 3,252.45 | 2,600.00 | 652.45 | 43,695.33 | 32,200.00 | 11,495.33 | 32,200.00 |
| 6520.18 · Tools and Equipment | 767.89 | 183.33 | 584.56 | 13,158.04 | 3,200.00 | 9,958.04 | 3,200.00 |
| 6520.19 · Employee Mileage | 0.00 | 75.00 | -75.00 | 1,174.27 | 900.00 | 274.27 | 900.00 |
| 6520.20 · Fuel | 0.00 | 133.34 | -133.34 | 1,998.30 | 1,600.00 | 398.30 | 1,600.00 |
| 6520 · General Maintenance-HEADER - Other | -1,478.36 | 0.00 | -1,478.36 | 0.00 | 0.00 | 0.00 | 0.00 |
| Total 6520 · General Maintenance-HEADER | 3,891.28 | 8,012.68 | -4,121.40 | 98,281.99 | 107,900.00 | -9,618.01 | 107,900.00 |
| 6530 · Small Tools | 0.00 | 0.00 | 0.00 | 0.00 | 1,200.00 | -1,200.00 | 1,200.00 |
| 6550 · Security & Monitoring | | | | | | | |
| 6550.01 · Security Committee Improvements | 0.00 | 4,163.00 | -4,163.00 | 39,502.06 | 50,466.67 | -10,964.61 | 50,466.67 |
| 6550 · Security & Monitoring - Other | 367.58 | 2,500.00 | -2,132.42 | 7,706.44 | 31,200.00 | -23,493.56 | 31,200.00 |
| Total 6550 · Security & Monitoring | 367.58 | 6,663.00 | -6,295.42 | 47,208.50 | 81,666.67 | -34,458.17 | 81,666.67 |
| 6570 · Utilities | | | | | | | |
| 6570.01 · Electricity | 1,603.49 | 1,444.49 | 159.00 | 16,977.46 | 17,733.80 | -756.34 | 17,733.80 |
| 6570.02 · Water/Sewer/Garbage | 199.90 | 1,566.67 | -1,366.77 | 23,415.00 | 18,800.00 | 4,615.00 | 18,800.00 |
| 6570.03 · Telephone/Cable TV/Internet | 1,603.53 | 1,470.84 | 132.69 | 16,846.17 | 17,650.00 | -803.83 | 17,650.00 |
| 6570.04 · Natural Gas | 505.49 | 125.00 | 380.49 | 1,324.36 | 1,500.00 | -175.64 | 1,500.00 |
| 6570.05 · Heating Fuel | 0.00 | 0.00 | 0.00 | 5,529.30 | 4,200.00 | 1,329.30 | 4,200.00 |
| Total 6570 · Utilities | 3,912.41 | 4,607.00 | -694.59 | 64,092.29 | 59,883.80 | 4,208.49 | 59,883.80 |

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| 6600 · Small Committee Charges | | | | | | | |
| 6600.01 · Sunshine & Welfare committee | 0.00 | 87.00 | -87.00 | 125.81 | 1,000.00 | -874.19 | 1,000.00 |
| 6600.02 · History Committee | 0.00 | 0.00 | 0.00 | 0.00 | 100.00 | -100.00 | 100.00 |
| 6600.03 · Environmental Committee | 0.00 | 0.00 | 0.00 | 0.00 | 200.00 | -200.00 | 200.00 |
| 6600.04 · Reciprocal Committee | 0.00 | 0.00 | 0.00 | 0.00 | 100.00 | -100.00 | 100.00 |
| 6600.05 · Junior Membership | 0.00 | 0.00 | 0.00 | 0.00 | 1,000.00 | -1,000.00 | 1,000.00 |
| 6600.07 · Community/Govt Affairs | 0.00 | 0.00 | 0.00 | 6,515.00 | 9,000.00 | -2,485.00 | 9,000.00 |
| 6600.08 · Safety Classes | 0.00 | 0.00 | 0.00 | 0.00 | 1,800.00 | -1,800.00 | 1,800.00 |
| 6600.09 · Directory Expense | 0.00 | 0.00 | 0.00 | 5,804.65 | 5,000.00 | 804.65 | 5,000.00 |
| 6600 · Small Committee Charges - Other | 0.00 | | | 0.00 | | | |
| Total 6600 · Small Committee Charges | 0.00 | 87.00 | -87.00 | 12,445.46 | 18,200.00 | -5,754.54 | 18,200.00 |
| 6700 · Club Events | | | | | | | |
| 6700.01 · Club Dinner Meetings | 10.00 | 0.00 | 10.00 | 22,175.33 | 37,000.00 | -14,824.67 | 37,000.00 |
| 6700.02 · Opening Day | -1,767.49 | 0.00 | -1,767.49 | 2,469.22 | 5,500.00 | -3,030.78 | 5,500.00 |
| 6700.03 · TGIF | 0.00 | 750.00 | -750.00 | 4,500.32 | 6,000.00 | -1,499.68 | 6,000.00 |
| 6700.04 · Summer BBQ | 0.00 | 0.00 | 0.00 | 653.41 | 2,500.00 | -1,846.59 | 2,500.00 |
| 6700.05 · Wednesday Lunch Bunch | 0.00 | 200.00 | -200.00 | 0.00 | 800.00 | -800.00 | 800.00 |
| 6700.06 · Christmas Party | 1,414.12 | 9,000.00 | -7,585.88 | 3,030.54 | 9,000.00 | -5,969.46 | 9,000.00 |
| 6700.07 · Commodore's Ball | 3,500.63 | 0.00 | 3,500.63 | 14,896.87 | 9,000.00 | 5,896.87 | 9,000.00 |
| 6700.08 · JO Ball (Bi-annual) | 767.36 | | | 767.36 | | | |
| 6700.09 · PC Dinner | 0.00 | 0.00 | 0.00 | 0.00 | 500.00 | -500.00 | 500.00 |
| 6700.10 · Seattle Opening Day | 0.00 | 0.00 | 0.00 | 0.00 | 250.00 | -250.00 | 250.00 |
| 6700.11 · Tacoma Daffodil Parade | 0.00 | 0.00 | 0.00 | 3,611.72 | 1,000.00 | 2,611.72 | 1,000.00 |
| 6700.12 · Joint Cruise to Island Home | 0.00 | 0.00 | 0.00 | 312.11 | 2,500.00 | -2,187.89 | 2,500.00 |
| 6700.13 · Holiday Cruise | 0.00 | 800.00 | -800.00 | 0.00 | 800.00 | 0.00 | 800.00 |
| 6700.14 · Lighted Ships Parade | 294.50 | 1,000.00 | -705.50 | 571.46 | 1,000.00 | -428.54 | 1,000.00 |
| 6700.15 · New Year's Party | 0.00 | 2,000.00 | -2,000.00 | 0.00 | 2,000.00 | -2,000.00 | 2,000.00 |
| 6700.16 · Lakefair | 0.00 | 0.00 | 0.00 | 291.39 | 250.00 | 41.39 | 250.00 |
| 6700.17 · Halloween Cruise | 0.00 | 0.00 | 0.00 | 0.00 | 1,500.00 | -1,500.00 | 1,500.00 |
| 6700.18 · Apple Cup Cruise | 0.00 | 0.00 | 0.00 | 0.00 | 500.00 | -500.00 | 500.00 |
| 6700.19 · Valentine Cruise | 0.00 | 0.00 | 0.00 | 225.72 | 2,500.00 | -2,274.28 | 2,500.00 |
| 6700.20 · Memorial Day Cruise | 0.00 | 0.00 | 0.00 | 679.34 | 3,000.00 | -2,320.66 | 3,000.00 |
| 6700.21 · 4th of July Cruise | 0.00 | 0.00 | 0.00 | 2,159.36 | 3,000.00 | -840.64 | 3,000.00 |
| 6700.22 · Commodore's Choice | 0.00 | 0.00 | 0.00 | 1,163.85 | 1,500.00 | -336.15 | 1,500.00 |
| 6700.23 · Labor Day Cruise | 0.00 | 0.00 | 0.00 | 1,867.39 | 2,500.00 | -632.61 | 2,500.00 |
| 6700.24 · Foofooraw | 0.00 | 0.00 | 0.00 | 198.83 | 500.00 | -301.17 | 500.00 |
| 6700.25 · Octoberfest | 0.00 | 0.00 | 0.00 | 1,134.98 | 2,000.00 | -865.02 | 2,000.00 |
| 6700.26 · Commodore's Cruise | 0.00 | 0.00 | 0.00 | 0.00 | 1,500.00 | -1,500.00 | 1,500.00 |
| 6700.28 · Bar, Dinner Meetings | 1,074.83 | 291.67 | 783.16 | 3,696.96 | 3,500.00 | 196.96 | 3,500.00 |
| 6700.29 · Navy Lunch | 0.00 | 0.00 | 0.00 | 0.00 | 900.00 | -900.00 | 900.00 |
| 6700.30 · Hot August Nights | 0.00 | | | 1,698.78 | | | |
| Total 6700 · Club Events | 5,293.95 | 14,041.67 | -8,747.72 | 66,104.94 | 101,000.00 | -34,895.06 | 101,000.00 |
| Total Expense | 32,548.00 | 93,123.48 | -60,575.48 | 833,877.49 | 864,004.07 | -30,126.58 | 864,004.07 |
| Net Ordinary Income | 63,155.68 | 9,583.86 | 53,571.82 | 424,005.65 | 403,687.43 | 20,318.22 | 403,687.43 |
| Other Income/Expense | | | | | | | |
| Other Income | | | | | | | |
| 9000 · Interest Income | 503.33 | | | 3,682.85 | | | |
| 9020 · Donation | | | | | | | |
| 9020.01 · Donation - Member | 64.11 | | | 65.17 | | | |
| 9020 · Donation - Other | 0.00 | | | 0.31 | | | |

3:36 PM
01/09/23
Accrual Basis

The Olympia Yacht Club
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December 2022

| | <u>Dec 22</u> | <u>Budget</u> | <u>\$ Over Budget</u> | <u>Jan - Dec 22</u> | <u>YTD Budget</u> | <u>\$ Over Budget</u> | <u>Annual Budget</u> |
|--|------------------|-----------------|-----------------------|---------------------|-------------------|-----------------------|----------------------|
| Total 9020 · Donation | 64.11 | | | 65.48 | | | |
| Total Other Income | 567.44 | | | 3,748.33 | | | |
| Other Expense 80000 · Ask My Accountant | -749.09 | | | 0.00 | | | |
| Total Other Expense | -749.09 | | | 0.00 | | | |
| Net Other Income | 1,316.53 | | | 3,748.33 | | | |
| Net Income | <u>64,472.21</u> | <u>9,583.86</u> | <u>54,888.35</u> | <u>427,753.98</u> | <u>403,687.43</u> | <u>24,066.55</u> | <u>403,687.43</u> |