

The Olympia Yacht Club  
Profit & Loss Budget Performance

October 2021

	Oct 21	Budget	\$ Over Budget	Jan - Oct 21	YTD Budget	\$ Over Budget	Annual Budget
<b>Ordinary Income/Expense</b>							
<b>Income</b>							
4000 · Dues	7,965.30	8,306.67	-341.37	81,278.40	83,066.66	-1,788.26	99,680.00
4005 · Initiation	1,667.05	2,500.00	-832.95	51,990.95	25,000.00	26,990.95	30,000.00
4010 · Reserve Assessments	23,190.92	24,414.78	-1,223.86	240,499.68	244,147.80	-3,648.12	292,977.36
4015 · CSP	2,257.50	3,750.00	-1,492.50	39,678.39	37,500.00	2,178.39	45,000.00
4020 · Moorage	45,356.65	47,155.36	-1,798.71	463,224.19	471,553.60	-8,329.41	565,864.32
4030 · Live Aboard	350.00	315.00	35.00	3,679.58	3,150.00	529.58	3,780.00
4035 · Dock Box	227.50	247.50	-20.00	2,377.50	2,475.00	-97.50	2,970.00
<b>4050 · Club Functions</b>							
4050.01 · Club Dinner Meeting	190.84	1,983.33	-1,792.49	1,079.85	19,833.34	-18,753.49	23,800.00
4050.02 · Opening Day	0.00	0.00	0.00	0.00	900.00	-900.00	900.00
4050.03 · TGIF	0.00	350.00	-350.00	0.00	3,500.00	-3,500.00	4,200.00
4050.04 · Summer BBQ	0.00	0.00	0.00	1,075.01	1,400.00	-324.99	1,400.00
4050.06 · Christmas Party	0.00	0.00	0.00	2,055.00	0.00	2,055.00	5,950.00
4050.07 · Commodore's Ball	-27.33	5,950.00	-5,977.33	-27.33	5,950.00	-5,977.33	5,950.00
4050.08 · JO Ball (Bi-annual)	0.00	0.00	0.00	0.00	5,600.00	-5,600.00	5,600.00
4050.12 · Joint Cruise to Island Home	0.00	0.00	0.00	0.00	1,400.00	-1,400.00	1,400.00
4050.17 · Halloween Cruise	0.00	0.00	0.00	0.00	0.00	0.00	1,050.00
4050.19 · Valentine Cruise	0.00	0.00	0.00	0.00	1,050.00	-1,050.00	1,050.00
4050.20 · Memorial Day Cruise	0.00	0.00	0.00	0.00	1,400.00	-1,400.00	1,400.00
4050.21 · 4th of July Cruise	0.00	0.00	0.00	1,872.00	1,400.00	472.00	1,400.00
4050.23 · Labor Day Cruise	290.00	1,540.00	-1,250.00	510.00	1,540.00	-1,030.00	1,540.00
4050.25 · Octoberfest	0.00	1,050.00	-1,050.00	0.00	1,050.00	-1,050.00	1,050.00
4050.26 · Commodore's Cruise	0.00	0.00	0.00	0.00	700.00	-700.00	700.00
<b>Total 4050 · Club Functions</b>	<b>453.51</b>	<b>10,873.33</b>	<b>-10,419.82</b>	<b>6,564.53</b>	<b>45,723.34</b>	<b>-39,158.81</b>	<b>57,390.00</b>
4110 · Club Rental	0.00	166.67	-166.67	800.00	1,666.66	-866.66	2,000.00
4115 · Parking Lot Income	2,518.78			14,665.74			
4120 · Advertising Income	0.00	0.00	0.00	1,750.00	2,000.00	-250.00	2,000.00
<b>4201 · SEP Income</b>							
4201.01 · OYC Sailing/Racing	100.00	5,933.33	-5,833.33	13,125.00	59,333.30	-46,208.30	71,199.96
4201.02 · Junior Varsity Sailing	0.00	0.00	0.00	10,375.00	0.00	10,375.00	0.00
4201.03 · Opti Race Team	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4201.04 · Opti Green Team	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4201.05 · Summer Sailing/Learn-to-Sail	1,368.00	6,468.00	-5,100.00	68,074.40	64,680.00	3,394.40	77,616.00
4201.06 · Race Team	0.00			1,450.00			
4201.07 · Summer Race Team	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4201.08 · Winter Race Team	0.00	0.00	0.00	0.00	0.00	0.00	1,000.00
4201.11 · Fundraiser Income Non Member	0.00	0.00	0.00	0.00	0.00	0.00	10,000.00
4201.14 · Regatta Income	0.00			125.00			
4201.30 · Miscellaneous Income	75.00	0.00	75.00	720.00	300.00	420.00	300.00
<b>Total 4201 · SEP Income</b>	<b>1,543.00</b>	<b>12,401.33</b>	<b>-10,858.33</b>	<b>93,869.40</b>	<b>124,313.30</b>	<b>-30,443.90</b>	<b>160,115.96</b>
<b>4400 · Resale of Goods</b>							
4400.01 · Resale of Goods - Members	0.00			5,704.98			
4400 · Resale of Goods - Other	0.00	416.67	-416.67	0.00	4,166.66	-4,166.66	5,000.00
<b>Total 4400 · Resale of Goods</b>	<b>0.00</b>	<b>416.67</b>	<b>-416.67</b>	<b>5,704.98</b>	<b>4,166.66</b>	<b>1,538.32</b>	<b>5,000.00</b>
4410 · Key Cards / Parking Stickers	5.00			184.14			
4900 · Miscellaneous Member Income	7.93	0.00	7.93	111.34	70.00	41.34	70.00

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4910 · Miscellaneous Non-Member	0.00	83.33	-83.33	0.00	833.34	-833.34	1,000.00
4950 · Fines	589.61	83.33	506.28	3,435.90	833.34	2,602.56	1,000.00
49900 · Uncategorized Income	0.00	170.78	-170.78	0.00	445.00	-445.00	810.61
49910 · Returned Check Charges	0.00			10.00			
4999 · Bounced Checks Income	0.00			30.00			
<b>Total Income</b>	<b>86,132.75</b>	<b>110,884.75</b>	<b>-24,752.00</b>	<b>1,009,854.72</b>	<b>1,046,944.70</b>	<b>-37,089.98</b>	<b>1,269,658.25</b>
<b>Cost of Goods Sold</b>							
5000 · Cost of Goods-Resale Items	196.79			2,660.11			
<b>Total COGS</b>	<b>196.79</b>			<b>2,660.11</b>			
<b>Gross Profit</b>	<b>85,935.96</b>	<b>110,884.75</b>	<b>-24,948.79</b>	<b>1,007,194.61</b>	<b>1,046,944.70</b>	<b>-39,750.09</b>	<b>1,269,658.25</b>
<b>Expense</b>							
6000 · Payroll Expenses	7,932.47	20,883.51	-12,951.04	182,907.94	208,835.10	-25,927.16	250,602.12
6001 · Health Insurance	1,202.38	1,600.00	-397.62	12,023.80	16,000.00	-3,976.20	19,200.00
6010 · Payroll Taxes	-4,226.92			16,078.13			
6100 · Office Supplies	573.60	320.83	252.77	1,697.89	3,476.70	-1,778.81	4,358.21
6101 · Supplies	476.48			476.48			
6110 · Printing & Publications	23.63	341.67	-318.04	447.19	3,416.66	-2,969.47	4,100.00
6115 · Postage and Delivery	0.00	166.67	-166.67	486.30	1,666.66	-1,180.36	2,000.00
6130 · Membership Services	0.00	20.83	-20.83	2,515.51	208.30	2,307.21	249.96
6140 · Insurance	0.00	2,666.67	-2,666.67	28,440.31	26,666.66	1,773.65	32,000.00
6150 · Dues and Subscriptions	248.29	433.33	-185.04	4,190.27	4,333.34	-143.07	5,200.00
6160 · Business Licenses and Taxes	0.00	0.00	0.00	3,006.65	355.00	2,651.65	385.00
6162 · Permits / Permitting	0.00	4,458.33	-4,458.33	138.00	44,583.34	-44,445.34	53,500.00
6170 · Professional Services	5,500.00	83.33	5,416.67	42,083.97	2,033.34	40,050.63	2,200.00
6180 · Heating Fuel	0.00	250.00	-250.00	2,274.59	2,500.00	-225.41	3,000.00
6190 · Officer's Fund	223.88	650.00	-426.12	5,051.28	6,500.00	-1,448.72	7,800.00
6300 · Meals	0.00	54.17	-54.17	274.11	541.66	-267.55	650.00
6310 · Travel							
6304 · Lodging	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6312 · Fuel	0.00			1,204.15			
6313 · Airfare / Taxi / Transport	0.00	0.00	0.00	1,406.71	0.00	1,406.71	0.00
6310 · Travel - Other	0.00	258.33	-258.33	0.00	2,583.30	-2,583.30	3,099.96
<b>Total 6310 · Travel</b>	<b>0.00</b>	<b>258.33</b>	<b>-258.33</b>	<b>2,610.86</b>	<b>2,583.30</b>	<b>27.56</b>	<b>3,099.96</b>
6311 · Employee Mileage	0.00	50.00	-50.00	446.39	500.00	-53.61	600.00
6500 · Property Taxes	28,786.22	12,500.00	16,286.22	57,420.72	33,000.00	24,420.72	41,000.00
6510 · DNR Lease Expense	0.00	0.00	0.00	65,246.59	119,934.93	-54,688.34	159,313.24
6520 · General Maintenance							
6520.01 · Docks/Dinghy Docks/Floats	0.00			1,383.70			
6520.03 · Clubhouse Maintenance	1,025.78	3,208.34	-2,182.56	10,759.95	32,083.32	-21,323.37	38,500.00
6520.05 · Electrical Maintenance	0.00			604.98			
6520.06 · SEP Boat Maintenance	0.00			9,115.40			
6520.08 · Caretaker Maintenance	0.00	1,000.00	-1,000.00	587.42	10,000.00	-9,412.58	12,000.00
6520.10 · First Aid	0.00			201.81			
6520.11 · Shop Maintenance	0.00			118.92			
6520.14 · Grounds/Landscape	4,102.81	3,583.33	519.48	24,298.94	35,833.34	-11,534.40	43,000.00
6520.16 · WiFi Equipment/Maint/Repair	0.00			343.34			
6520 · General Maintenance - Other	841.60	4,395.83	-3,554.23	44,749.45	43,958.34	791.11	52,750.00

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<b>Total 6520 · General Maintenance</b>	5,970.19	12,187.50	-6,217.31	92,163.91	121,875.00	-29,711.09	146,250.00
6526 · Tools and Equipment	37.17	891.68	-854.51	3,945.44	8,916.64	-4,971.20	10,700.00
6530 · Small Tools	0.00	141.67	-141.67	787.04	1,416.66	-629.62	1,700.00
6550 · Security & Monitoring	94.40	2,291.66	-2,197.26	4,849.19	22,916.68	-18,067.49	27,500.00
6570 · Electricity	438.07	1,600.01	-1,161.94	15,698.91	15,999.98	-301.07	19,200.00
6571 · Water/Sewer/Garbage	4,561.37	1,575.00	2,986.37	15,823.81	15,750.00	73.81	18,900.00
6572 · Telephone	1,338.28	333.33	1,004.95	7,648.36	3,333.34	4,315.02	4,000.00
6573 · Natural Gas	0.00	166.67	-166.67	0.00	1,666.66	-1,666.66	2,000.00
6574 · Cable TV	192.34	541.67	-349.33	3,754.71	5,416.66	-1,661.95	6,500.00
6575 · Internet	0.00	166.67	-166.67	0.00	1,666.66	-1,666.66	2,000.00
<b>6600 · Small Committee Charges</b>							
6600.01 · Sunshine & Welfare committee	0.00	80.00	-80.00	0.00	800.00	-800.00	960.00
6600.02 · History Committee	0.00	16.67	-16.67	0.00	166.66	-166.66	200.00
6600.03 · Environmental Committee	0.00	25.00	-25.00	0.00	250.00	-250.00	300.00
6600.04 · Reciprocal Committee	0.00	16.67	-16.67	100.00	166.66	-66.66	200.00
6600.05 · Junior Membership	0.00	50.00	-50.00	92.59	500.00	-407.41	600.00
6600.07 · Community/Govt Affairs	-1,000.00	750.00	-1,750.00	13,081.88	12,500.00	581.88	14,000.00
6600.08 · Safety Classes	0.00	166.67	-166.67	0.00	1,666.66	-1,666.66	2,000.00
6600.09 · Directory Expense	4,651.21	0.00	4,651.21	9,582.99	9,722.66	-139.67	9,722.66
<b>Total 6600 · Small Committee Charges</b>	3,651.21	1,105.01	2,546.20	22,857.46	25,772.64	-2,915.18	27,982.66
66910 · Bank Service Charges	-6.21	8.33	-14.54	747.84	83.34	664.50	100.00
66920 · Merchant deposit fees	391.97	166.67	225.30	3,840.88	1,666.66	2,174.22	2,000.00
<b>6700 · Club Events</b>							
6700.01 · Club Dinner Meetings	711.41	2,833.33	-2,121.92	6,824.33	28,333.34	-21,509.01	34,000.00
6700.02 · Opening Day	0.00	0.00	0.00	2,906.60	3,000.00	-93.40	3,000.00
6700.03 · TGIF	0.00	500.00	-500.00	0.00	5,000.00	-5,000.00	6,000.00
6700.04 · Summer BBQ	0.00	0.00	0.00	2,949.08	2,000.00	949.08	2,000.00
6700.06 · Christmas Party	0.00	0.00	0.00	0.00	0.00	0.00	8,500.00
6700.07 · Commodore's Ball	8,905.94	0.00	8,905.94	9,192.83	0.00	9,192.83	8,500.00
6700.08 · JO Ball (Bi-annual)	0.00	0.00	0.00	0.00	8,000.00	-8,000.00	8,000.00
6700.09 · PC Dinner	0.00	0.00	0.00	0.00	1,000.00	-1,000.00	1,000.00
6700.10 · Seattle Opening Day	0.00	0.00	0.00	0.00	250.00	-250.00	250.00
6700.11 · Tacoma Daffodil Parade	0.00	0.00	0.00	447.77	1,500.00	-1,052.23	1,500.00
6700.12 · Joint Cruise to Island Home	0.00	0.00	0.00	0.00	2,000.00	-2,000.00	2,000.00
6700.13 · Holiday Cruise	0.00	0.00	0.00	0.00	0.00	0.00	800.00
6700.14 · Lighted Ships Parade	0.00	0.00	0.00	0.00	0.00	0.00	1,250.00
6700.15 · New Year's Party	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00
6700.16 · Lakefair	0.00	0.00	0.00	123.38	250.00	-126.62	250.00
6700.17 · Halloween Cruise	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00
6700.20 · Memorial Day Cruise	0.00	0.00	0.00	0.00	2,000.00	-2,000.00	2,000.00
6700.21 · 4th of July Cruise	0.00	0.00	0.00	3,234.03	2,000.00	1,234.03	2,000.00
6700.22 · Commodore's Choice	0.00	0.00	0.00	1,089.57	1,000.00	89.57	1,000.00
6700.23 · Labor Day Cruise	0.00	2,200.00	-2,200.00	1,101.90	2,200.00	-1,098.10	2,200.00
6700.24 · Foofooraw	0.00	500.00	-500.00	0.00	500.00	-500.00	500.00
6700.25 · Octoberfest	0.00	0.00	0.00	0.00	1,500.00	-1,500.00	1,500.00
6700.26 · Commodore's Cruise	0.00	0.00	0.00	105.00	1,000.00	-895.00	1,000.00
6700.28 · Bar, Dinner Meetings	732.08	222.22	509.86	732.08	1,777.78	-1,045.70	2,000.00
6700.29 · Navy Lunch	0.00			106.09			
<b>Total 6700 · Club Events</b>	10,349.43	6,255.55	4,093.88	28,812.66	63,311.12	-34,498.46	92,250.00
6750 · Sailing Education Program							

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Accrual Basis

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6750.01 · Moorage	0.00	200.00	-200.00	0.00	2,000.00	-2,000.00	2,400.00
6750.05 · Training Materials	0.00	125.00	-125.00	1,242.80	1,250.00	-7.20	1,500.00
6750.06 · Instructor Uniforms	0.00	166.67	-166.67	892.45	1,666.66	-774.21	2,000.00
6750.08 · Staff/Student Appreciation	0.00			518.58			
6750.09 · Regatta Expenses	0.00			750.44			
6750.11 · Attended Regatta Expense	0.00			544.23			
6750.13 · Coach Travel	0.00			322.25			
6750 · Sailing Education Program - Other	0.00			1,239.50			
<b>Total 6750 · Sailing Education Program</b>	<b>0.00</b>	<b>491.67</b>	<b>-491.67</b>	<b>5,510.25</b>	<b>4,916.66</b>	<b>593.59</b>	<b>5,900.00</b>
<b>Total Expense</b>	<b>67,758.25</b>	<b>72,660.76</b>	<b>-4,902.51</b>	<b>634,257.44</b>	<b>771,843.69</b>	<b>-137,586.25</b>	<b>956,241.15</b>
<b>Net Ordinary Income</b>	<b>18,177.71</b>	<b>38,223.99</b>	<b>-20,046.28</b>	<b>372,937.17</b>	<b>275,101.01</b>	<b>97,836.16</b>	<b>313,417.10</b>
<b>Other Income/Expense</b>							
<b>Other Income</b>							
9000 · Interest Income	0.21			392.02			
9020 · Donation	0.02	0.00	0.02	0.02	10,000.00	-9,999.98	10,000.00
<b>Total Other Income</b>	<b>0.23</b>	<b>0.00</b>	<b>0.23</b>	<b>392.04</b>	<b>10,000.00</b>	<b>-9,607.96</b>	<b>10,000.00</b>
<b>Other Expense</b>							
80000 · Ask My Accountant	5,556.35			1,014.34			
<b>Total Other Expense</b>	<b>5,556.35</b>			<b>1,014.34</b>			
<b>Net Other Income</b>	<b>-5,556.12</b>	<b>0.00</b>	<b>-5,556.12</b>	<b>-622.30</b>	<b>10,000.00</b>	<b>-10,622.30</b>	<b>10,000.00</b>
<b>Net Income</b>	<b>12,621.59</b>	<b>38,223.99</b>	<b>-25,602.40</b>	<b>372,314.87</b>	<b>285,101.01</b>	<b>87,213.86</b>	<b>323,417.10</b>